ELITE Financial & Accounting Services, Inc.

Audited Financial Statements of:

SALT OUTREACH, INC.

Year ended December 31, 2021



Audited Financial Statements

Year ended December 31, 2021

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ELITE FINANCIAL & ACCOUNTING SERVICES, INC.

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Shareholders of **SALT OUTREACH, INC.**

Report on the Financial Statements

We have audited the accompanying financial statements of SALT Outreach, Inc. (a nonprofit organization), which comprise the Statement of Financial Position as of December 31, 2021 and the related Statements of Activities, Functional Expenses and Cash Flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



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ELITE FINANCIAL & ACCOUNTING SERVICES, INC.

INDEPENDENT AUDITOR'S REPORT

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SALT Outreach, Inc. as of December 31, 2021 and the changes in its net assets and its cash flows for the year ended in accordance with accounting principles generally accepted in the United States of America.

ELITE Financial & Accounting Services, Inc.

Orlando, FL

February 22, 2022



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Statement of Financial Position

	2020	2021
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 97,300 \$	300,385
Grant Receivables	-	76,746
Total CURRENT ASSETS	97,300	377,132
FIXED ASSETS		
Clothing Trailer	2,873	2,873
Shower Trailer	38,040	60,538
Solar Panels - Shower Trailer	11,500	11,500
Laundry Trailer	34,404	74,620
Laundry Trailer - Generators	9,811	9,811
Vehicles	28,060	40,060
Duplex Homes	-	25,615
Computers	-	7,865
Furniture & Equipment		4,341
Less: Accumulated Depreciation	(26,693)	(44,582)
Total NET FIXED ASSETS	97,995	192,641
TOTAL ASSETS	\$ 195,295 \$	569,773
LIABILITIES AND NET ASSETS		
CURRENT HARMITIES		
CURRENT LIABILITIES	40.520	44.252
Accounts payable & accrued liabilities	10,538	44,253
Total CURRENT LIABILITIES	10,538	44,253
LONG-TERM LIABILITIES		
Economic Injury Disaster Loan (EIDL)	34,900	101,200
Total LONG-TERM LIABILITIES	34,900	101,200
NET ASSETS		
Net Assets Without Donor Restrictions	149,857	324,899
Net Assets With Donor Restrictions	-	99,421
Total NET ASSETS	149,857	424,320
TOTAL LIABILITIES AND NET ASSETS	\$ 195,295 \$	569,773

Statement of Activities

	Net Assets Without Donor		No	et Assets	
			With Donor		TOTAL NE
	R	estrictions	Re	strictions	ASSETS
PUBLIC SUPPORT & REVENUE					
Contributions - Individuals	\$	232,424		27,828	260,252
Contributions - Corporations		28,705		44,375	73,080
Government Grants		27,329		520,214	547,543
Foundation Grants		30,200		150,000	180,200
Accrued Grant Revenue		76,746		-	-
Fundraising Events		-		-	-
In-Kind Donations-Services		134,167		-	134,167
In-Kind Donations-Goods		77,048		-	77,048
Other Income		2		-	2
Other Income - PPP Loan Forgiveness		21,990		-	21,990
Total Public Support and Revenue	\$	628,611	\$	742,417	\$ 1,371,028
before Transfers					
Net Assets Released From					
Restrictions due to Satisfaction					
of Donor-imposed Requirements	\$	742,417	\$	(642,996)	\$ 99,421
Total Public Support and Revenue	\$	1,371,028	\$	99,421	\$ 1,470,450
EXPENSES:					
Program		949,183		-	949,183
Management & General		90,729		-	90,729
Fundraising		54,043		-	54,043
Total Expenses	\$	1,093,955	\$	-	\$ 1,093,955
NET CHANGES IN NET ASSETS		277,074		99,421	376,495
NET ASSETS:					
Net Assets, Beginning of Year		47,825		-	47,825
Net Assets, End of Year	\$	324,899	\$	99,421	\$ 424,320

Statement of Activities

	No	et Assets	N	et Assets		
	Without Donor Restrictions		With Donor		1	OTAL NET
				Restrictions		ASSETS
PUBLIC SUPPORT & REVENUE						
Contributions - Individuals	\$	104,963		19,712		124,675
Contributions - Corporations		25,283		, -		25,283
Government Grants		62,500		135,655		198,155
Foundation Grants		1,500		6,600		8,100
Fundraising Events		2,018		-		2,018
In-Kind Donations-Services		34,762		-		34,762
In-Kind Donations-Goods		32,256		-		32,256
Other Income		2		-		2
Total Public Support and Revenue	\$	263,284	\$	161,967	\$	425,251
before Transfers						
Net Assets Released From						
Restrictions due to Satisfaction						
of Donor-imposed Requirements	\$	161,967	\$	(165,067)	\$	(3,100)
Total Public Support and Revenue	\$	425,251	\$	(3,100)	\$	422,151
EXPENSES:						
Program		299,591		-		299,591
Management & General		50,046		-		50,046
Fundraising		1,995		-		1,995
Total Expenses	\$	351,632	\$	-	\$	351,632
NET CHANGES IN NET ASSETS		73,619		(3,100)		70,519
NET ASSETS:						
Net Assets, Beginning of Year		69,565		3,100		72,665
Net Assets, End of Year	\$	143,184	\$	_	\$	143,184

Statement of Functional Expenses

Supporting Services								
	r rogram scrinces		nagement					
				d General		ndraising		Total
Compensation	\$	391,184	\$	35,980	\$	42,901	\$	470,066
Employer Payroll Taxes		43,323		-		-		43,323
Employee Benefits		27,473						27,473
Payroll Admin Fees Total Compensation and Related Expenses	\$	2,548 464,529	\$	35,980	\$	42,901	\$	2,548 543,411
	,	,	•	,	•	,	•	0 10,122
Advertising & Public Relations		8,407		-		-		8,407
Auto Expense		7,287		2.765		-		7,287
Bank Charges & Payment Process Fees		16.626		3,765		-		3,765
Computer/ Software Depreciation		16,626 19,689		-		-		16,626 19,689
Donated Goods		77,048		_		_		77,048
Donated Services		134,167		_		_		134,167
Employee Expense		8,001		-		-		8,001
Evangelism Outreach expenses		769		-		-		769
Fundraising Expenses		-		-		11,141		11,141
Insurance		-		14,802		-		14,802
Janitorial expense		-		850		-		850
Outreach Expenses:		-		-		-		-
Clothing for Clients		26,333		-		-		26,333
Direct Assistance for Clients		4,367		-		-		4,367
Food for Clients		11,515		-		-		11,515
Haircuts-Barbers for Clients		16,534		-		-		16,534
Hotel for Clients		1,892		-		-		1,892
Outreach Supplies		54,993		-		-		54,993
Travel Expense for Clients		6,024		-		-		6,024
Laundry Supplies		576		-		-		576
Legal & Professional Services		-		19,820		-		19,820
Loss on Sale of Asset		200		-		-		200
Membership Fees		-		1,083		-		1,083
Office Expense		16,918		-		-		16,918
Repairs & Maintenance		3,711		-		-		3,711
Rent - Office		-		3,715		-		3,715
Security		36,587						36,587
Shower Outreach Supplies		19,400		-		-		19,400
Storage		5,234		-		-		5,234
Taxes & Licenses		403		-		-		403
Trailer Supplies & Maintenance		7,972		-		-		7,972
Training/Educational Expense		-		1,798		-		1,798
Travel		-		-		-		-
Utilities		-		8,916		-		8,916
Total Functional Expenses	\$	949,183	\$	90,729	\$	54,043	\$	1,093,955

Statement of Functional Expenses

	Supporting Services Program Services Management						
	Progr	am Services		nagement d General	Fundraising		Total
Compensation	\$	89,708	\$	12,196	\$ -	\$	101,904
Employer Payroll Taxes	•	9,190	•	-	-	•	9,190
Employee Benefits		1,986					1,986
Payroll Admin Fees		4,362		-	-		4,362
Total Compensation and Related Expenses	\$	105,247	\$	12,196	\$ -	\$	117,443
Accounting		-		3,600			3,600
Advertising & Public Relations		-		10,446	-		10,446
Auto Expense		3,199		-	-		3,199
Bank Charges & Fees		-		119	-		119
Computer/ Software		6,397		-	-		6,397
Depreciation Donated Goods		11,705 32,256		-	-		11,705 32,256
Donated Services		34,762		_	_		34,762
Employee Expense		8,389					8,389
Evangelism Outreach expenses		-		-	-		-
Fundraising Expenses		-		_	1,995		1,995
Insurance		-		6,415			6,415
Outreach Expenses				_	-		-
Clothing for Clients		10,061					10,061
Direct Assistance for Clients		1,461					1,461
Food for Clients		12,714					12,714
Outreach Supplies		2,486		-	-		2,486
Laundry Supplies		3,040					3,040
Legal & Professional Services		-		9,874	-		9,874
Membership Fees		-		765	-		765
Office Expense		5,645		-	-		5,645
Repairs & Maintenance		4,021					4,021
Rent - Office		-		2,684	-		2,684
Rental Outreach Expense		6,846					6,846
Security		1,009					1,009
Shower Outreach Supplies		41,484		-	-		41,484
Storage		4,156		-	-		4,156
Taxes & Licenses		1,453		-	-		1,453
Trailer Supplies & Maintenance		2,455					2,455
Training/Educational Expense		-		3,947			3,947
Travel		805		-	-		805
Total Functional Expenses	\$	299,591	\$	50,046	\$ 1,995	\$	351,632

Statement of Cash Flows

	2021
Cash flows from operating activities:	
Net Changes in Net Assets	277,074
Adjustments to reconcile change in net assets to net cash	
Provided (used in) operating activities:	
Depreciation	19,689
Account Receivables	(76,746)
Change in assets and liabilities:	, , ,
Accounts payable & accrued expenses	33,805
Loss on Sale of Asset	200
Net cash provided by operating activities	\$254,021
Cash flow from investing activities:	
Proceeds from sale of fixed assets	\$ 2,500
Purchases of fixed assets	\$ (119,735)
Net cash used in investing activities	(\$117,235)
Cash flow from financing activities:	
Proceeds from Economic Injury Disaster Loan	\$ 66,300
Net cash used in financing activities	\$66,300
Net increase/decrease in cash equivalents and restricted cash	\$203,086
Cash, cash equivalents, and restricted cash at beginning of year	\$97,300
Cash, cash equivalents, and restricted cash at end of year	\$300,385

NOTE 1 - GENERAL

Organization and Nature of Activities

SALT Outreach, Inc (the "Organization"), is a 501(c)(3) nonprofit organization located in Orlando, FL that was established in 2011. SALT, an acronym that stands for Service and Love Together, is a youth and young adult organization that aims to exemplify the character of Christ through evangelism, meeting the needs of the community, equipping people for service, and fostering spiritual growth.

The Organization services primarily the Central Florida area and is funded primarily through contributions by government grants, individuals, and corporations.

In 2018, the Organization launched a mobile day service center for the homeless and purchased a mobile shower trailer with four full bathrooms.

In 2021, the Organization installed a fully operational laundry trailer with six industrial sized washers and dryers. During the year, the Organization also started the construction of one duplex home which will be used as a permanent supportive home for people experiencing homelessness. The Organization plans to construct four duplex homes by the end of November 2022.

Currently, the Organization mainly focuses on meeting the needs of the homeless (unsheltered friends/clients) which includes showers through a mobile shower trailer, laundry through a mobile laundry trailer, clothing and hygiene products through a clothing trailer, haircuts, food, mobile phone charging, mail services, storage services, and other resources through their case management team and various partner agencies.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

The Statements of Activities and Functional Expenses includes certain prior year summarized comparative information in total, but not by function. Such information does not include sufficient detail constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements as of and for the year ended December 31, 2021, from which the summarized information was derived.

CONT'D NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Cash and Cash Equivalents

Cash and cash equivalents include all highly liquid temporary investments with a maturity of three months or less. There are no payments made for interest or income taxes for the year ended December 31, 2021. The Organization maintains two bank accounts with one financial institution which, at times, may exceed federally insured limits.

Restrictions on Cash and Cash Equivalents

A statement of cash flows shall explain the change during the period in the total cash, cash equivalents and amounts generally described as restricted cash or restricted cash equivalents. The Organization will disclose any information about the nature of restrictions on its cash, cash equivalents, and amounts generally described as restricted cash or cash restricted cash equivalents.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from estimates.

Contributions Receivable

The Organization uses the allowance method to determine uncollectible receivables and it considers all receivables to be fully collectible and, therefore, no allowance for uncollectible receivables has been recorded.

For the years ended December 31, 2020 and 2021, the Organization had Grant Receivables of \$0.00 and \$76,746 respectively. Grant Receivables consisted of amounts due from the City of Orlando – Emergency Solutions Grant (ESG-CV) and Homeless Services Network of Central Florida (HSN) Grant.

Property and Equipment

Property and equipment are stated at cost or at their estimated fair value at the date of donation. Depreciation is determined using the straight-line method based on the estimated useful life of the assets, which range from five to twenty years. The Organization follows a policy of capitalizing acquisitions of equipment or repairs that materially prolong the useful life of the assets.

Donated Goods and Services

Donated Goods are recognized at their estimated value at the date of service. For the years ended December 31, 2020, and 2021, the Organization received donated goods in the amount of \$32,256 and \$77,048, respectively.

CONT'D NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Donated Services are recognized at the estimated hourly pay rate for the industry. For the years ended December 31, 2020 and 2021, the Organization received donated services in the amount of \$34,762 and \$134,167 respectively. Many individuals including interns, volunteer time and perform a variety of tasks that assist the Organization with various program and administrative tasks. not meet the criteria of recognition.

Classification of Net Assets:

The Net Assets of the Organization are classified based on the presence or absence of donor-imposed restrictions. Net assets are comprised of two groups as follows:

Net Assets Without Donor Restrictions- Amounts that are not subject to usage restriction based on donor-imposed requirements. This class also includes assets previously restricted where restrictions have expired or been met.

Net Assets with Donor Restrictions – Assets subject to usage limitations based on donor-imposed or grantor restrictions. These restrictions may be temporary or may be based on a particular use. Restrictions may be met by the passage of time or by actions of the Organization.

Public Support and Revenue Recognition

Public Support is recognized in the year received at its fair market value. Contributions with donor-imposed restrictions are reported as restricted support. The satisfaction of expiration of donor-imposed restrictions is recorded as a transfer from net assets with donor restrictions to net assets without donor restrictions.

Functional Allocation of Expenses

The Organization's expenses are recognized in the Statement of Activities as decreases in Net Assets Without Donor Restrictions. Directly identifiable expenses are charged to programs services. Expenses related to more than one function are charged to programs services on the basis of time and expense estimates in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and administrative activities benefited.

Advertising

The Organization's advertising expense for the years ended December 31, 2020, and 2021 was \$10,446 and \$8,407 respectively. The Organization's policy is to expense advertising costs as incurred.

CONT'D NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Income Taxes

The organization is a non-profit organization and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. For the year ended December 31, 2021, the organization has determined that no income taxes are due for its activities. Accordingly, no provision for income tax has been recorded in the accompanying financial statements. In addition, the Organization has been classified as an entity that is not a private foundation within meaning of Section 509(a) of the Internal Revenue Code.

Commitments

In August 2021, the organization signed a month-to-month lease for an off-site mailbox with monthly payments of \$108. As of December 31, 2021, the Organization has no future long-term commitments.

RECENTLY ISSUED ACCOUNTING PRONOUNCMENTS

In February 2016, the Financial Accounting Standards Board (FASB) issued a new Accounting Standard Update, ASU No. 2016-02, Leases (Topic 842), which provides guidance for accounting for leases. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for leases with terms longer than 12 months. The accounting guidance for lessors is largely unchanged. The ASU is effective for fiscal years beginning after December 15, 2019. It is to be adopted using a modified retrospective approach. The Organization currently does not have any leases with terms greater than twelve months.

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. ASU 2018-08 clarifies the guidance for evaluating whether a transaction is reciprocal (i.e. – an exchange transaction) or non-reciprocal (i.e. – a contribution) and for distinguishing between conditional and unconditional contributions. The ASU also clarifies the guidance used by entities other than not-for-profits to identify and account for contributions made. The ASU is applicable to contributions received for years beginning after December 15, 2018, and interim periods within years beginning after December 15, 2019. The Organization is currently evaluating the impact of the adoption of this guidance on its financial statements.

CONT'D NOTE 3 – ADOPTIONS OF ACCOUNTING PRONOUNCMENTS

NOTE 3 – ADOPTIONS OF ACCOUNTING PRONOUNCMENTS

In May 2014, the FASB issued a new Accounting Standard Update, ASU 2014-09, Revenue from Contracts, (Topic 606), which impacts revenue recognition for exchange transactions. It requires recognition of revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the Organization expects to be entitled in exchange for those goods or services. The standard will take effect for annual financial statements issued for fiscal years beginning after December 15, 2018. The Organization adopted the ASU 2014-09 effective December 15, 2018. The adoption of this ASU does not have a material impact on the financial statements.

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities, which simplifies and improves how a not-for-profit organization classifies its net assets, as well as the information it presents in the financial statements and notes about its liquidity, financial performance, and cash flows. The changes include reducing the classes of net assets from three classes to two: net assets with donor restrictions and net assets without donor restrictions and expands disclosures about the nature and amount of any donor restrictions.

The ASU will also require changes in the way certain information is aggregated and reported by the Organization, including required disclosures about liquidity and availability of resources and increased disclosures on functional expenses. The new standard is effective for annual periods beginning after December 31, 2017 and interim periods withing fiscal years beginning after December 15, 2018. The Organization adopted the ASU effective December 15, 2018. Adoption of the ASU 2016-14 did not result in any reclassifications or restatements to net assets or changes in net assets.

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash, which provides guidance on the presentation of restricted cash or restricted cash equivalents in the statement of cash flows. ASU 2016-18 is effective for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. The Organization adopted the ASU 2016-18 effective January 1, 2019 and the adoption of the ASU 2016-18 does not have a material impact on the financial statements.

NOTE 4 – NET ASSETS WITH DONOR RESTRICTIONS

	2020	2021
Total Net Assets with Donor Restrictions	\$-0-	\$99,421

During the year, amounts restricted by donors were \$742,417. Expended amounts were \$642,996 as of December 31, 2021 with a balance of \$99,421 for Net Assets with Donor Restrictions.

Restricted Grants

The Organization was awarded a \$250,000 grant from the City of Orlando which covered the period October 2020 through September 2021. This grant is non-renewable and was restricted to provide the following: day service labor, CES labor, cost towards purchasing laundry trailer and operational costs for shower and laundry trailers. The grant was issued to the Organization in three increment payments of \$62,500 every 3 months, with the last payment being made in September 2021.

During the year, the organization received a \$445,043 grant from the City of Orlando-Emergency Solutions Grants (ESG-CV) which covers the period April 1, 2021 to March 1, 2022. This grant is a cost reimbursable agreement and is restricted for personnel expenses for case management and client engagement services. Amounts spent are reimbursed to the Organization on a monthly basis.

During the year, the organization received a \$144,005 grant from the Homeless Services Network of Central Florida (HSN) which covers the period June 1, 2021 to June 30, 2022. This grant is a cost reimbursable agreement and is restricted for street outreach services provided by the Organization. Amounts spent are reimbursed to the Organization on a monthly basis.

NOTE 5 – CAPITAL ASSETS

Capital assets are recorded at cost on the date of the acquisition, or fair value on the date of donation. Capital asset additions with an original value of \$1,000 or more, and more than one year of life are capitalized.

Capital assets are depreciated using the straight-line method over the estimated useful lives of 5 to 15 years and consist of the following for the year ended December 31, 2021:

CONT'D NOTE 5 – CAPITAL ASSETS

Decer	mber 31, 2021
Buildings:	
Duplex Homes	25,615
Trailers:	
Clothing	\$2,873
Shower (mobile trailers)	60,538
Shower- Solar Panels	11,500
Laundry (mobile trailers)	74,620
Laundry – Generators	9,811
Vehicles (Trucks)	40,060
Computers	7,865
Furniture & Equipment	4,341
	\$237,223
Less: Accumulated Depreciation	(44,582)
Total Capital Assets	\$192,641

For the years ended December 31, 2020, and 2021, depreciation expense totaled \$11,705 and \$19,689, respectively.

NOTE 6 - UNCERTAIN TAX POSITIONS

The Organization recognizes the tax benefit from an uncertain tax position only if it is more likely than not that tax position will be sustained on examination by the taxing authority, based on the technical merits of the position. As of December 31, 2021, there are no known items which would result in a material accrual to where the Organization has federal or state attributable tax positions. Generally, the taxing authorities have three years to examine a tax return from the later of the filing date or the extended due date.

NOTE 7 – SBA ECONOMIC INJURY DISASTER LOAN (EIDL)

In June 2020, the organization received an Economic Injury Disaster Loan (EIDL) in the amount of \$34,900 from the Small Business Administration (SBA).

In March 2021, the organization received additional funds for an Economic Injury Disaster Loan (EIDL) in the amount of \$66,300 from the Small Business Administration (SBA). The loan repayment term will begin twenty-four (24) months from the date of the original loan, which is June 2020. Installment payments will be made at an interest rate of 2.75%.

The SBA stipulated that these loan proceeds are to be used solely as working capital to alleviate economic relief to small businesses and nonprofit organizations experiencing a temporary loss of revenue due to the Coronavirus (Covid-19).

NOTE 8 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through the audit report date, which is the date the financial statements were available to be issued.